

# Intelligence Driven Exercises and Solutions (IDEAS)

An uncomplicated approach to solving complicated problems  
using Tabletop Exercises

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February 2021

**MITRE** | SOLVING PROBLEMS  
FOR A SAFER WORLD™

# What is IDEAS?

- Intelligence Driven Exercises and Solutions (IDEAS) is a tabletop exercise (TTX) methodology developed at MITRE.
- Our solutions are thoughtfully designed discussion-based events during which participants explore dynamic problem sets or threats in a unique way to challenge assumptions, methods, and strategies and bolster understanding.
- Over the last ten years, a diverse team of subject matter experts (SME) have leveraged lessons learned and best practices from exercises conducted by DOD, DHS and the IC, to create a standardized yet customizable method for building tabletop exercises that can be applied to any industry or problem set.

# IDEAS Background

- Methodology leverages MITRE's culture of speed, adaptability, and collaboration to create iterative experiences that address a changing environment
- Leverages MITRE's breadth of expertise to prioritize a cross-pollination of thoughts to identify new challenges and opportunities through the application of divergent and convergent thinking
- Designed to be lightweight, rapid, and flexible
- Built to augment and enhance value of existing and future program efforts (e.g., could precede simulations or full-scale exercises)
- Creates a path for knowledge transfer from subject matter experts (SMEs) through targeted discussion and actionable recommendations

# Applying Exercises to Complex Challenges

## Problem:

As threats, technology, and organizations change at ever increasing speed, MITRE's sponsors must adapt to this dynamic environment through continuous validation and refinement of their assumptions, methods, and strategies

This environment necessitates:

- speed to provide answers on a relevant timeline
- a methodology that leverages divergent and convergent thinking to pro-actively consider new and emerging challenges and opportunities
- a low cost and scalable approach that is adaptable to the current need.

## Applying Exercises to the Problem:

IDEAS events target key individuals (leaders, decision makers, users, etc.) within an ecosystem. Participants are then provided the opportunity to explore complex problems, threats, and capabilities in a realistic, controlled environment - leading to increased understanding of their domain as well as enhancing effective decision making.

# Why Exercises?

- Augment existing or future sponsor efforts.
- Allow players to focus on specific aspects of a challenge without having to manage unnecessary variables that are otherwise overwhelming in real life.
- Continually evolve to reflect real-world threats and adversaries.
- Promote the consideration of diverse perspectives stemming from varying subject matter expertise.
- Pull players out of their daily routine and minimize distractions; this fosters innovation.
- Promote creative thinking because there are no wrong answers, players are free to explore “wild” ideas.
- Provide a safe, no-fault, non-attribution, environment.

# Impact

Final outputs of an IDEAS event identify gaps, reveal lessons learned, and offer actionable recommendations which result in updated plans, policies, and strategies

- Cybersecurity/Healthcare – Enabled the participating healthcare institution (20+ sites) to safely realize the impact of a cyber extortion event involving all aspects of the organization. The institution implemented lessons learned for response and recovery that were utilized during a downtime incident only a few months later
- Foreign Military – Enabled the organization to explore notional command and control (C2) concepts and select a best-of-breed approach to modernize its C2 structure and evolve toward 5<sup>th</sup> generation dominance and real joint operations
- Emergency Management – Enabled the safe exercising of a major trans-national boundary toxic industrial chemical train derailment resulting in catastrophic damage and loss of life. Involved over a dozen state, US, and foreign organizations and resulted in the establishment of critical information sharing relationships between participating agencies

# Explore the Problem Set

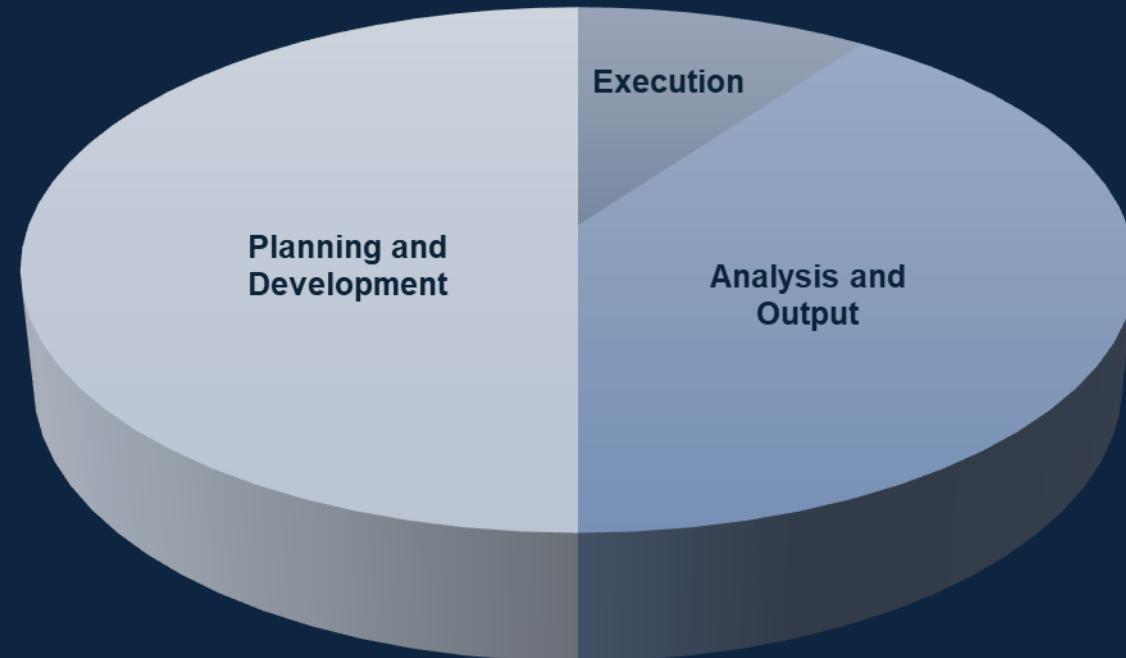
**IDEAS exercises allow sponsors to sharpen their focus on a specific problem or threat and understand its most essential components.**

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|---|---|
| <br><b>PEOPLE</b>  | <b>People</b> – Identify roles and responsibilities, define decision-making parameters, establish relationships.  |
| <br><b>PROCESS</b> | <b>Process</b> – Establish process used to address identified gaps or technical challenges, improve/refine analysis techniques, develop CONOPS and plans. |
| <br><b>TECH</b>  | <b>Technology</b> – Explore technology effectiveness, define requirements.  |

# Exercise Methodology

The IDEAS team works closely with the sponsor and (SMEs) to scope the problem, define objectives, design the exercise, build products, execute the event, and analyze output.

## Methodology in Three Steps:



# 1. Exercise Planning and Development

- **Plan**
  - Scope problem and goals – identify specific threat/vulnerability to be explored (scaling a problem to a manageable level is one of the most difficult challenges IDEAS helps sponsors to address)
  - Define exercise objectives
  - Convene SMEs to develop threat space and adversarial actions (CONOPS)
- **Develop**
  - Develop realistic scenario(s) describing the problem – based on intelligence, facts, recent events, models, requirements, and SME analysis
  - Build injects, evaluation criteria, etc. – necessary details pertaining to the scenario that steer the exercise
  - Train facilitators and note takers
  - Conduct dry runs if necessary

## 2. Exercise Play/Execution

- **White Team – controls the flow of the exercise**
  - Controllers/Facilitators – facilitate discussion, provide players with background, and answer questions
  - Analysts/Evaluators – collect/analyze data and track outcomes
- **Blue Team/Exercise Players – respond to injects, identify gaps, and refine TTPs iteratively during exercise**
- **IDEAS Team – provides any/all logistical/administrative/facilitation support**



# 3. Analysis and Output

- **Analyze Exercise Outputs (notes, surveys, etc.)**

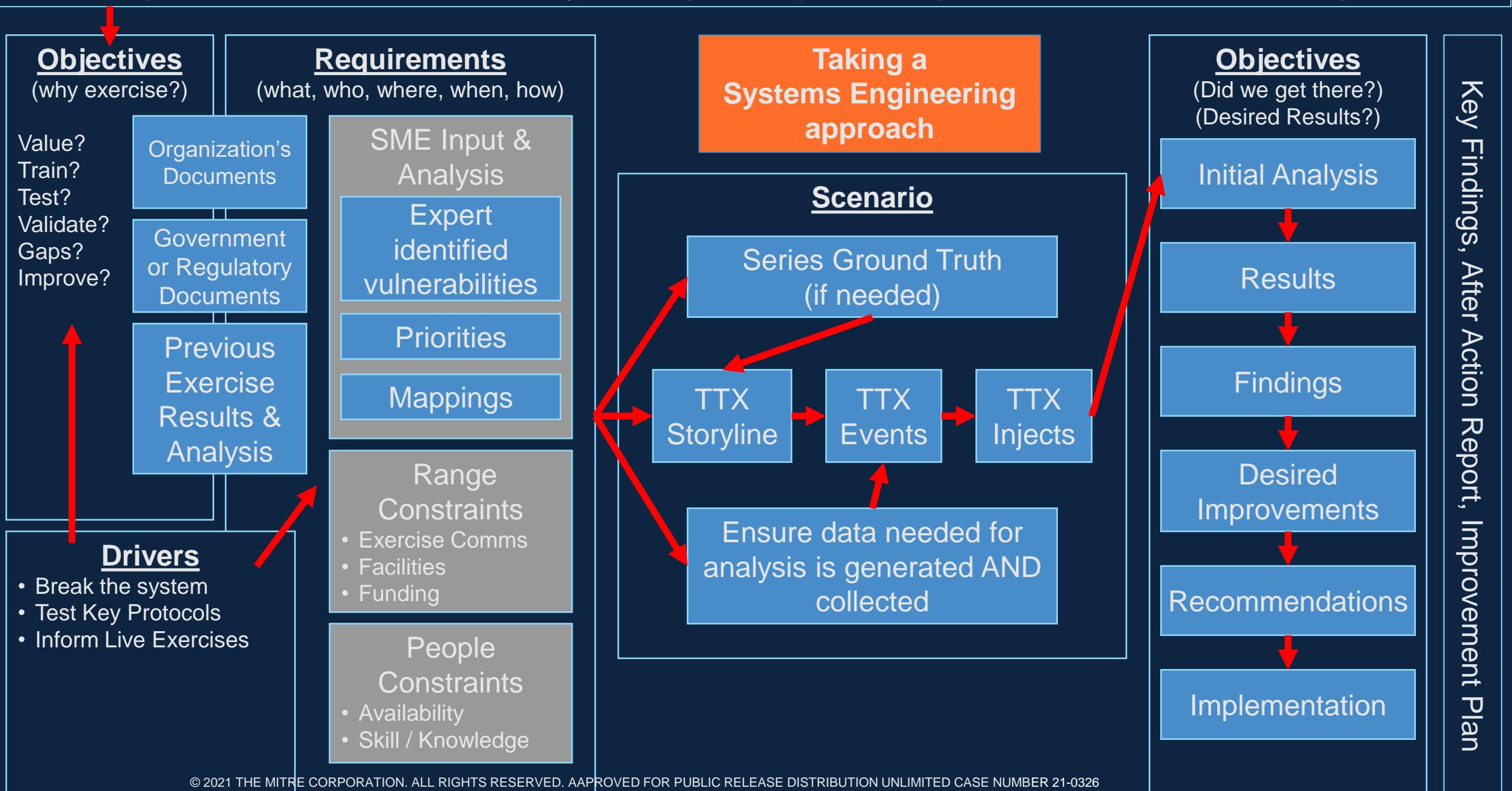
- Review lessons learned
- Identify key gaps in information, analysis, processes, etc.
- Recognize areas for improvement
- Track unknown threats, domain vulnerabilities, and outcomes
- Identify indicators and warnings (I&W)

- **Document Outcomes**

- Document findings in an After-Action Report (AAR)
- Update mission or operational plans and CONOPS
- Document changes to requirements
- Offer actionable recommendations

- **Communicate Results to Key Stakeholders**

- Executive leadership
- Operators/users
- Decision Makers



# Examples of IDEAS Impact

**Exercise results have helped sponsors achieve critical mission objectives:**

- **DoD** – Led to establishment of an international Community of Interest among participants, which resulted in continued collaboration beyond the exercise itself
- **Intelligence Community** – Directly influenced federal policies on homeland security
- **Emergency Management** – Resulted in trusted partnership between participating federal agencies and national infrastructure organizations
- **Cybersecurity/Healthcare** – Enabled the participating healthcare institution to implement lessons learned from the exercise for improved response and recovery when it experienced a similar real-life incident months after the exercise.
- **Foreign DoD** – Resulted in the adoption of a formal Multi Domain Command and Control (MDC2) concept currently being used with sponsor's next-gen technology.
- **Transportation** – Resulted in changes to the sponsor's disaster recovery plan that will minimize downtime in the event of a system outage.

**“I have heard so many positive comments from across the organization and many requests to conduct similar exercises in the future....We experienced a brief systemwide downtime and the role of the exercise in preparing teams for that event has been mentioned in every debriefing.”**

**Mass General Brigham  
(formerly Partners Healthcare)**